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# partners' contacts

### The Platform

The first version of the database is the result of a previous Equal project in France, "Insernet", used at a national level, during this new project will be enriched with the database in the framework of the "Insernet".

The web address is:  
<http://www.aedoo.com/stepinser>

During the project the existing database will be developed into an e-learning tool for training and integration professionals by transferring the e-learning tool to new countries, new targets, new sectors into an electronic pathway composed of:

- an e-learning module
- an European community of training and integration professionals
- an European social-professional insertion professional online certificate

The direct targets of the project will be the training and social-professional integration agents. The first beneficiaries will be persons with difficulties of professional and social integration (migrants, disabled people, long-term unemployed people, young people, senior workers...)

### The Project

The STEP INSER project is based on the experience of an innovative platform of documentary resources (resources) which was developed during its previous EQUAL project (INSERNET) at French level where there is no platform tailored to the needs of the persons in charge of socio-professional insertion. This lack and the limitations specific training for trainers and socio-professional insertion counsellors were the two main reasons to present the STEP INSER project to the Leonardo Programme.

### AIMS

- Improving the competences to the European professionals working in the field of social and professional insertion with a well-structured tool which enables them to increase their skills.
- Organize their profession of European level through the establishment of a common framework for the skills of "responsible for training and employability".

### BENEFICIARIES

The trainer and social-professional counsellors directly involved in this project. Indirectly, the project will benefit people in extreme difficulty of insertion: long-term unemployed, unskilled youth, migrants persons without training or with a low level of qualification.

### PRODUCTS

- An European platform of information resources located in 4 languages with various media. It is a comprehensive base of professional and informative resources used by responsible for training and integration. This structure will be disseminated with the help of a database including trainers and social-professional professionals from 5 European countries.
- An e-learning module. Module developed by the diversity and relevance of the resources of the European platform that will be used to train trainers and social-professional counsellors.
- An European Virtual Community. This forum is intended to allow professionals to exchange best practices with peers in Europe.

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**Training e-pathway  
for socio-professional insertion  
and training agents**

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## cover



## outside view

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### APEC (France)

APEC is a national training centre represented in 40 French departments. Its a private organisation with 250 employees and its aims are the social and professional insertion and improving the qualification of employees. APEC receives 100,000 trainees per year in these actions, unemployed, young and adults of low level of qualification who have left the system early and who are in difficulties of insertion needing qualifications to reinsertion on the labour market.

Among the offices of APEC organisation, there is a specialised site: APEC EUROPE, involved in different European programs: YouthStart, Horizon, ADAPT, Leonardo programs and EQUAL as coordinator or partner. Since 2000, APEC Europe realized its presence on the programs of the European Social Funds (ESF) and takes part in the follow-up and/or the coordination of EQUAL projects. These projects were worked out and developed in collaboration with APEC sites. It is essential for APEC EUROPE to continue its investment on research and innovation within the framework of French and transnational partnerships. APEC EUROPE gained information and practical experiences through those projects. Our experience is based upon 3 main lines for 3 types of users:

- Expertise and studies. It is based on a work of research and sector - based, transnational and prospective survey of regional and national levels;
- Tools of training engineers and recruitment and referral or assessment documents, methodological guides, specific training programs for contributors, trainers, counsellors;
- European Mobility: Mobility grants for placements of students or young unemployed in Spain, UK and Italy for a duration of 8 weeks in the field of innovation.

The APEC EUROPE works on new topics within the framework of the European existing programs with the participation of APEC sites and covering the objectives of the European Commission on:

- The improvement of the quality and efficiency of the insertion vocational processes of public in difficulty on the labour market;
- The quality (methods, approaches, tools) of the organisation and the management of the training systems;
- The validation of certification with an aim of promoting the transparency of the diplomas, the qualifications and skills;
- The insertion of senior workers on the market;
- The vocational equality between Women and Men;
- The development of new educational technologies (NTIC).

Director: Pierre Courbeboisse

### ENTENTE (United Kingdom)

ENTENTE has been in operation since 1993 and is a consulting firm specialised in all aspects of quality assurance for the vocational training sector, working with public and private sector agencies responsible for the delivery of National UK training programmes. It's also involved in the development of VET, Employment, Vocational Guidance and Enterprise Support infrastructures throughout Europe. Its track record includes approval to deliver OLR, City & Guilds and Institute of Leadership and Management (ILM) certified programmes in training, assessment and inspector training as well as management, business start-up and International Business English. Its work has an impact on the consistency of the assessment of qualifications and standards, the credibility of the organisations that issue and the qualifications of education and vocational training professionals, including inspectors, evaluators and managers. ENTENTE is an organization approved to assess skills in the training and development sector, which are validated by the British certification authorities. All professionals in ENTENTE team are qualified assessors and inspectors.

ENTENTE has been involved in different European programs, mainly Societas and Leonardo da Vinci with the following projects: Learning to hope together, Lingua-In-City, E-quality in Quality (Vain 2000), EuroHabit, Certificates-CO-Europe, APEC - Ability not disability in employment, EPFAM - English For Training And Mobility, CERES-CEROPS, TEMS, DESCOOP-STEPWINNER, Care, Skills, En-Care, Parents - E-need, HRIP - Human resources labor profile, QUALIFEU, Quality in Education, HIRCOEMS, Mana Logo, Quality Assurance for VET Institutions, CEREG, Accreditation for business management and marketing, Media on the Move, INFORM, Fight against drugs & crime.

Director: Terence Hugh

### DIA-SPORT (Bulgaria)

The DIA-SPORT Association was founded in 1995 in Sofia with the status of NGOs (non-governmental organization). His main fields of activities are vocational training and adult education, social inclusion of disadvantaged groups and out-reach, health and rehabilitation and youth. The Mission of DIA-SPORT association is to increase the quality of education and training at all levels and in all its forms as well as to foster integration of any social group regardless of gender, age and ethnic origin. DIA-SPORT has over twelve years experience in the following areas: consulting and training at national and international levels, organizing and conducting seminars, training and steering sessions (social inclusion of disadvantaged/ disabled) and development of training modules for disadvantaged/ disabled people. His main goals are: improve the accessibility, quality and efficiency of education and training of all people support the social integration and realization of each individual with specific attention to youth and disadvantaged groups; contribute to the integration of Bulgaria into the European and international structures; support educational and training infrastructure development and improvement; assist local, national, regional and international institutions in the implementation of their training and educational policies; strengthen the physical and mental health of population; promote and contribute to Life Long Learning, Adult Education, Learning and the usage of ICT in Education and Training.

The Association is member of Learning/Motivation Com 3 and volunteer in 4 other transnational networks. It also works in collaboration with many training and education institutions in Bulgaria (schools, universities, national and regional educational centres of the Ministry of Education and Science, other NGOs, agencies for the employment, social services etc.). The association has gained a wide experience of projects and international relations in the framework of various programs.

Director: Tatiana Velitchkova

### DESINCOOP (Portugal)

DESINCOOP has four years and is service providers' cooperative, providing services in the economic, social and cultural and educational areas. The main activities are: studies, consultancy, training, elaboration of projects, support for the creation and operation of Proximity services and other cooperatives, social and cultural interactions.

The social priorities of Desincoop beneficiaries are young people, adult and senior unemployed and migrants trying to find a first job or a new employment. In a lot of cases they are trying a self-employment.

In this moment with the social and economic crisis Desincoop faces with a new problematic context with low skills persons, unemployed or belonging to minorities, that want to start up social economy enterprises, small and micro profit enterprises in innovative fields and have no money to pay consultant services. There is also a big demand of young people with qualifications in various fields. Even if all the collaborators of Desincoop are trainers and most of them have experience in social economy management and specialized in quality. Desincoop primary goal is the continuous improvement of the performance of professionals in order they are able to face new challenges and new target publics. They are graduated in social sciences (social work, psychology, sociology, management, economy) and we have a small number with degree in law and engineer. The cooperative founders have previous experience in all the fields mentioned as professionals and simultaneously as e-learning trainers. The recruitment of the others collaborators is made in the founder's professional network. Amongst its collaborators are university professors acting as senior consultants and other professionals with vast experience in project management who are responsible for developing studies and scientifically assessing them, as well as establishing partnerships with their respective Universities.

Director: Luisa Oliveira

### APTES (Switzerland)

The partnership received a proposition to take part in the project as a "silent partner", and to follow the progress of each activity.

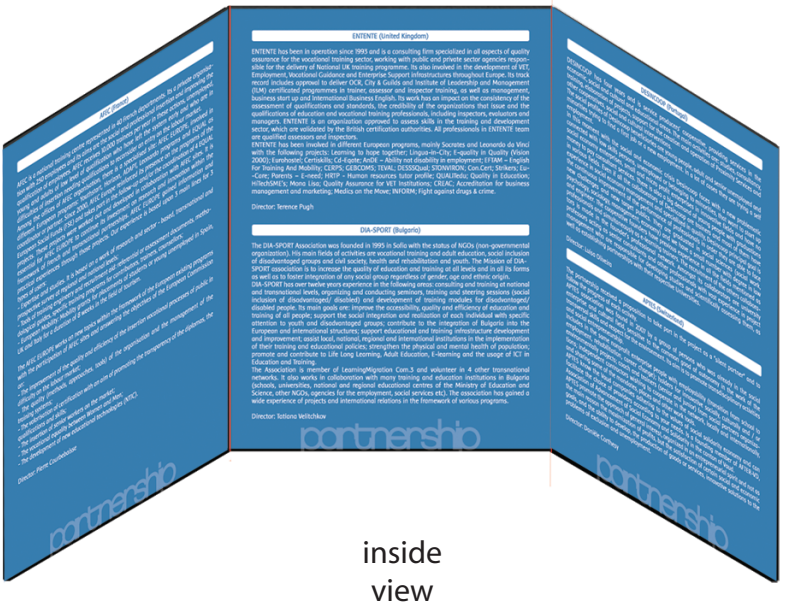
APTES association was founded in 2007 by a group of persons who were already in the social enterprise and cultural field, sensitive to the common good of innovation in the work of the transversal skills and respect for the environment. Its aim is to promote transdisciplinary activities and social entrepreneurship.

It includes in the some nonprofit enterprise people with employability (transition from school to employment, rehabilitation, center change) projects for innovative socially culturally and / or environmentally projects; support and trainees (senior and junior) from social partners organizations, independent contractors wishing to cooperate in the network, locally and internationally, and sharing some of the competences, knowledges, know-how and other work fields.

APTES know the broad competences adhering to the values of social solidarity economy and can facilitate the choice of providers according to your needs. It is a founding member of ATEK-40, Association of Advancement of Social Economy and Solidarity in the canton of Vaud.

APTES promotes the approach of general interest, organized in an environmental spirit and not as the mere reason the maximization of profits, but the stimulation of certain social and economic goals, and the ability to develop, the production of goods or services, innovative solutions to the problems of exclusion and unemployment.

Director: Daniele Cortesey



## inside view